



# Floating LNG – Monetization of Stranded Gas

AIChE, LDM

Zoetermeer, 25 September 2012



# Agenda

Introduction to CB&I

Stranded Gas Occurrences

Gas prices

FLNG units

FLNG advantages

Present FLNG projects and prospects

Commercial analysis

Summary



# CB&I's History

## CB&I known for Storage Tanks and Terminals







# CB&I Today – The Company



## 3000 Contracts in 65 Countries

- Offshore
- Pipelines
- Refining
- Petrochemicals
- Natural Gas Processing
- LNG
- Steel Plate Structures

## CB&I believes in Strategic Relationships

### Repeat Customers

- 82 Customers with > 5 Projects
- 32 Customers with > 10 Projects





# CB&I Profile

- Technology and EPFC company
- Currently ranked number 6 among ENR's Top 20 Contractors in Petroleum
- 2011 revenue of more than \$4.6 billion with backlog today over \$10 billion
- More than 18,000 employees worldwide
- Full scope services
- Total company commitment to safety

## THE TOP 20 INDUSTRIAL PROCESS/PETRO. REVENUE: \$55.7 BILLION OF \$63.2 BILLION

1	BECHTEL
2	FLUOR CORP.
3	KBR
4	JACOBS
5	FOSTER WHEELER AG
6	CB&I
7	MCDERMOTT INTERNATIONAL
8	KIEWIT CORP.
9	TURNER INDUSTRIES GROUP L
10	WILLBROS GROUP INC.
11	PCL CONSTRUCTION ENTERPRISES INC.
12	THE SHAW GROUP INC.

## THE TOP 50 CONTRACTORS WORKING ABROAD\* REVENUE: \$55.4 BILLION OF \$55.6 BILLION

1	BECHTEL	14,849.0
2	FLUOR CORP.	9,629.4
3	KBR	7,824.6
4	FOSTER WHEELER AG	4,401.6
5	MCDERMOTT INTERNATIONAL INC.	3,370.3
6	PCL CONSTRUCTION ENTERPRISES INC.	3,271.2
7	CB&I	2,537.0
8	KIEWIT CORP.	1,913.0

## THE TOP 400 CONTRACTORS

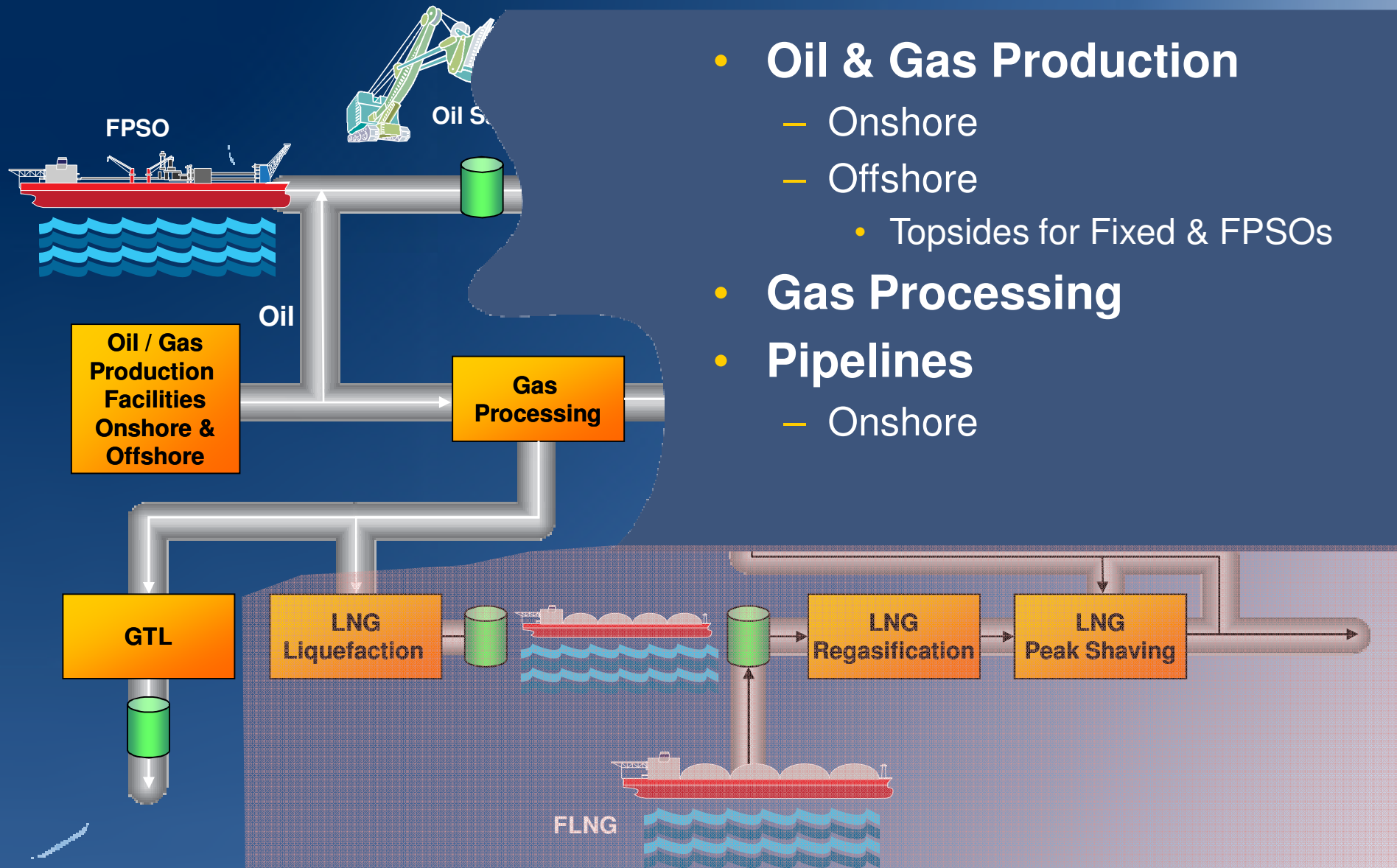
RANK	FIRM	2009 REVENUE TOTAL	2009 REVENUE INT'L	2009 NEW CONTRACTS
1	BECHTEL, San Francisco, Calif.	22,637.0	14,849.0	19,312.0
2	FLUOR CORP., Irving, Texas	17,235.8	9,629.4	18,500.0
3	KBR, Houston, Texas	9,949.8	7,824.6	12,961.4
4	KIEWIT CORP., Omaha, Neb.	8,820.0	1,913.0	11,713.2
5	THE TURNER CORP., New York, N.Y.	7,878.9	0.0	6,618.2
6	SKANSKA USA, New York, N.Y.	5,695.8	0.0	6,127.5
7	JACOBS, Pasadena, Calif.	5,558.2	1,801.3	10,000.0
8	PCL CONSTRUCTION ENTERPRISES INC., Denver, Colo.	5,428.6	3,271.2	3,414.0
9	TUTOR PERINI CORP., Sylmar, Calif.	5,141.0	297.8	2,786.3
10	FOSTER WHEELER AG, Clinton, Ill.	5,056.3	4,401.6	3,481.7
11	CLARK GROUP, Bethesda, Md.	4,899.9	0.0	3,479.5
12	MCDERMOTT INTERNATIONAL INC., Houston, Texas	4,661.3	3,370.3	3,626.2
13	THE SHAW GROUP INC., Baton Rouge, La.	4,425.8	446.9	7,721.5
14	BAIFOUR BEATTY US, Dallas, Texas	3,954.6	0.0	2,544.6
15	CB&I, The Woodlands, Texas	3,775.0	2,537.0	5,442.0
16	THE WHITING-TURNER CONTRACTING CO., Baltimore, Md.	3,504.1	0.0	3,161.0
17	THE WALSH GROUP LTD., Chicago, Ill.	3,342.1	0.0	3,689.1
18	BURNS & MCDONNELL, New York, N.Y.	3,241.4	0.0	1,376.2
19	URS CORP., San Francisco, Calif.	3,007.3	0.0	2,920.0
20	BECHTEL, San Francisco, Calif.	2,267.7	0.0	2,267.7

## THE TOP 100 CONTRACTORS BY NEW CONTRACTS\*

RANK	FIRM	2009 CONTRACTS	RANK	FIRM	2009 CONTRACTS
1	URS CORP.	29,604.0	51	PRIMORIS CORP.	830.0
2	BECHTEL	19,312.0	52	ALBERICI CORP.	826.0
3	FLUOR CORP.	18,500.0	53	INSITUFORM TECHNOLOGIES INC.	777.3
4	KBR	12,961.4	54	CLAYCO INC.	760.0
5	KIEWIT CORP.	11,713.2	55	THE WEITZ CO.	759.1
6	JACOBS	10,000.0	56	HOAR CONSTRUCTION LLC	755.6
7	THE SHAW GROUP INC.	7,721.5	57	CH2M HILL	736.4
8	THE TURNER CORP.	6,618.2	58	THE LAYTON COS.	703.0
9	SKANSKA USA	6,127.5	59	ADOLFSON & PETERSON CONSTRUCTION	697.7
10	CB&I	5,442.0	60	THE VATES COS. INC.	691.9
11	GILBANE BUILDING CO.	3,907.3	61	MATRIX SERVICE CO.	636.1
12	THE WALSH GROUP LTD.	3,689.1	62	LECHASE CONSTRUCTION SERVICES LLC	625.4
13	MCDERMOTT INTERNATIONAL INC.	3,626.2	63	TORCON INC.	618.0
14	FOSTER WHEELER AG	3,481.7	64	WEEKS MARINE INC.	611.0
15	CLARK GROUP	3,479.5	65	HATHAWAY DINWIDDIE CONSTRUCTION	590.6









# Offshore Capability

- Over 50 Topsides since 1990
- Fixed Platform, FPSO, TLP, Spar
- Weight range: 250t – 30,000t
- Global Experience
  - North Sea, Brazil, Australia, GoM, West Africa, SE Asia, Middle East
- Range of Platform Types
  - Accommodation, NUIs, Wellhead, Compression, HP/HT, Integrated Decks, Float over, Heavy Lift
- Services Offered:
  - Concept, FEED, Engineering, Procurement, Construction Support, EPF, Technical Training





# Topsides Facilities Experience

## Small Topsides (<2000t)

ExxonMobil - Sable 2  
BG - Minerva  
Elf - Elgin/Franklin



## Medium Topsides (>2000t <10,000t)

Talisman – Montrose BLP  
BP / HHI – Clair Ridge LQ  
BP / Aker – Skarv FPSO  
BP – Bruce Phase 2  
Texaco - Captain B  
Statoil - Huldra

## Large Topsides (>10,000t)

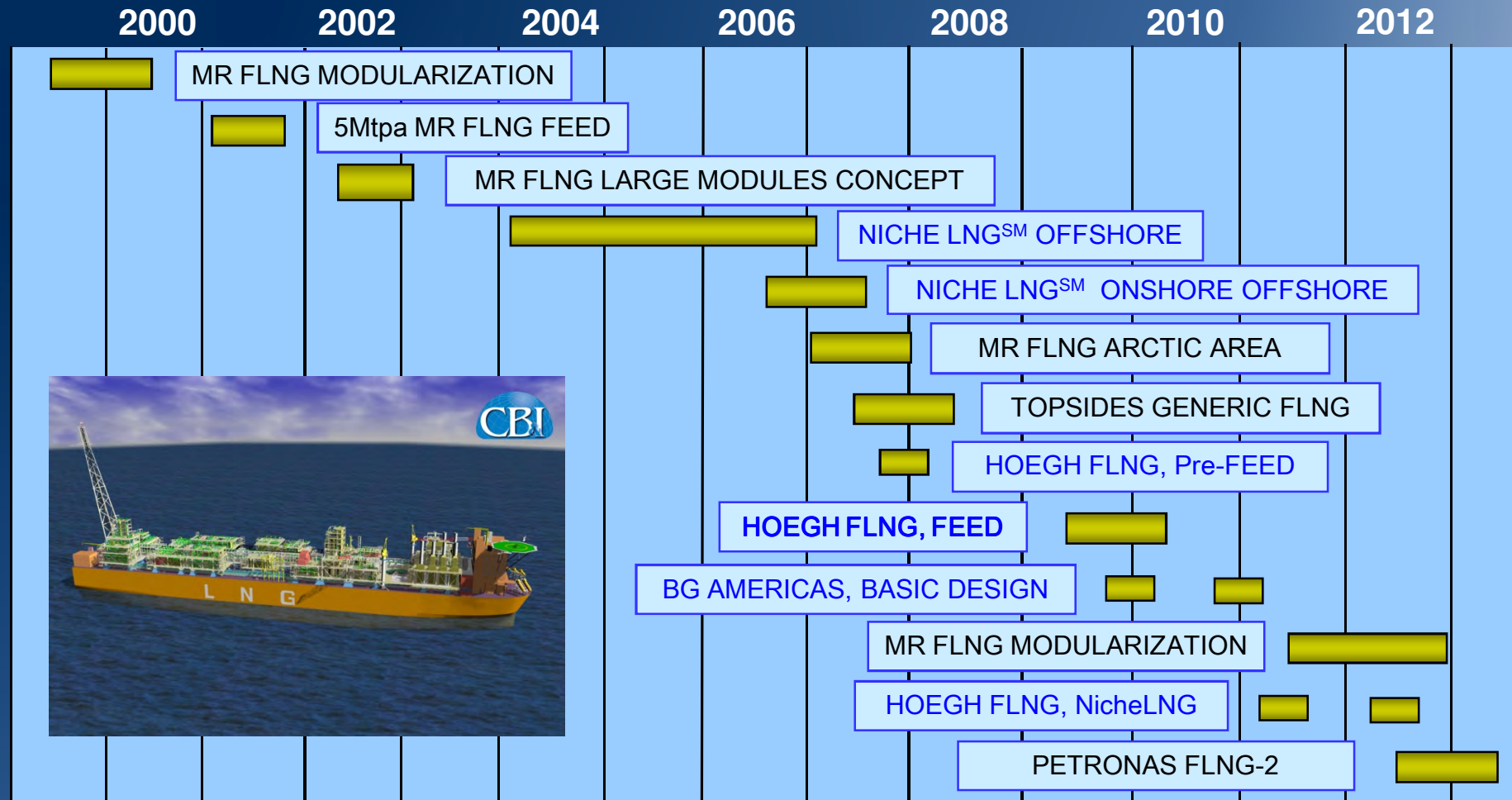
Nexen – Golden Eagle  
Eni Norge / HHI - Goliat  
Nexen - Buzzard  
Petrobras / Modec – Tupi  
Petrobras / Modec – Guara







# CB&I FLNG experience



- Four FLNG FEEDs executed: Shell Kudu, Hoegh LNG, In-house FLNG, Petronas FLNG-2
- More than 400,000 FLNG manhours spent...
- Ongoing work with Hoegh LNG and Petronas FEED



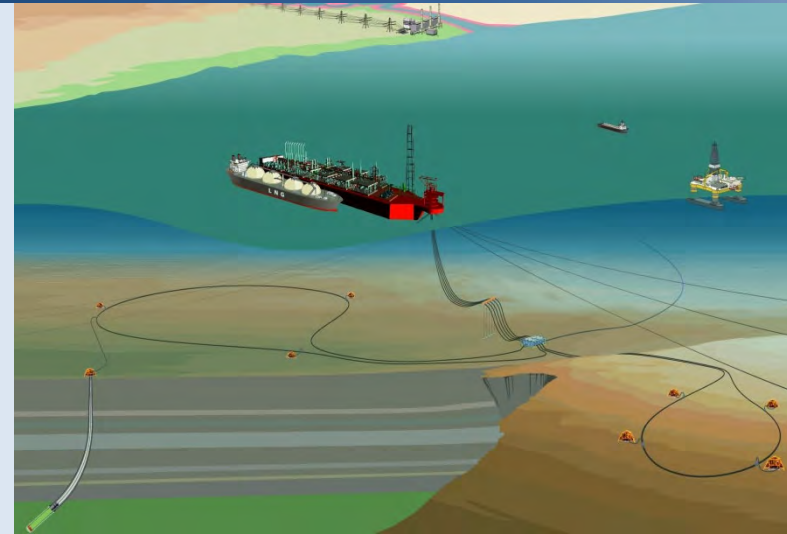
# Shell Kudu FLNG Unit

**Client:** Shell Global Solutions  
**Project:** Kudu FLNG Unit  
**Location:** Offshore Namibia  
**Project Services:** BE, CE, FEED Project  
**TIC:** \$1 Billion +  
**Contract Value:** Confidential  
**Start/ Complete:** FEED completed 2002  
**Summary:**

- LNG 5 MTPA
- LPG + Condensates

**Highlight:**

- Shell MR Technology
- Integrated team for project execution in CB&I offices
- Babcock (Armstrong) responsible for hull engineering
- Similar dimensions as Shell Prelude FLNG





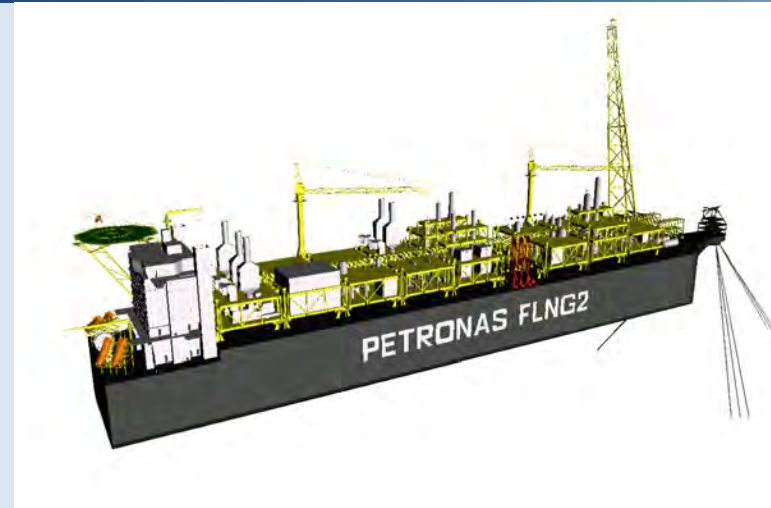
# Petronas FLNG-2

**Client:** Petronas-MISC  
**Project:** FLNG-2, Rotan Field  
**Location:** Offshore Sabah  
**Project Services:** FEED Process Topsides  
**TIC:** \$1 Billion +  
**Contract Value:** Confidential  
**Start/ Complete:** June 2012- June 2013  
**Summary:**

- 25,00 tons topsides
- 275 mmscf/day gas
- 1500 m water depth

**Highlight:**

- Consortium with MODEC, IHI and Toyo Engineering
- Dual FEED competition
- Binding EPCIC offer

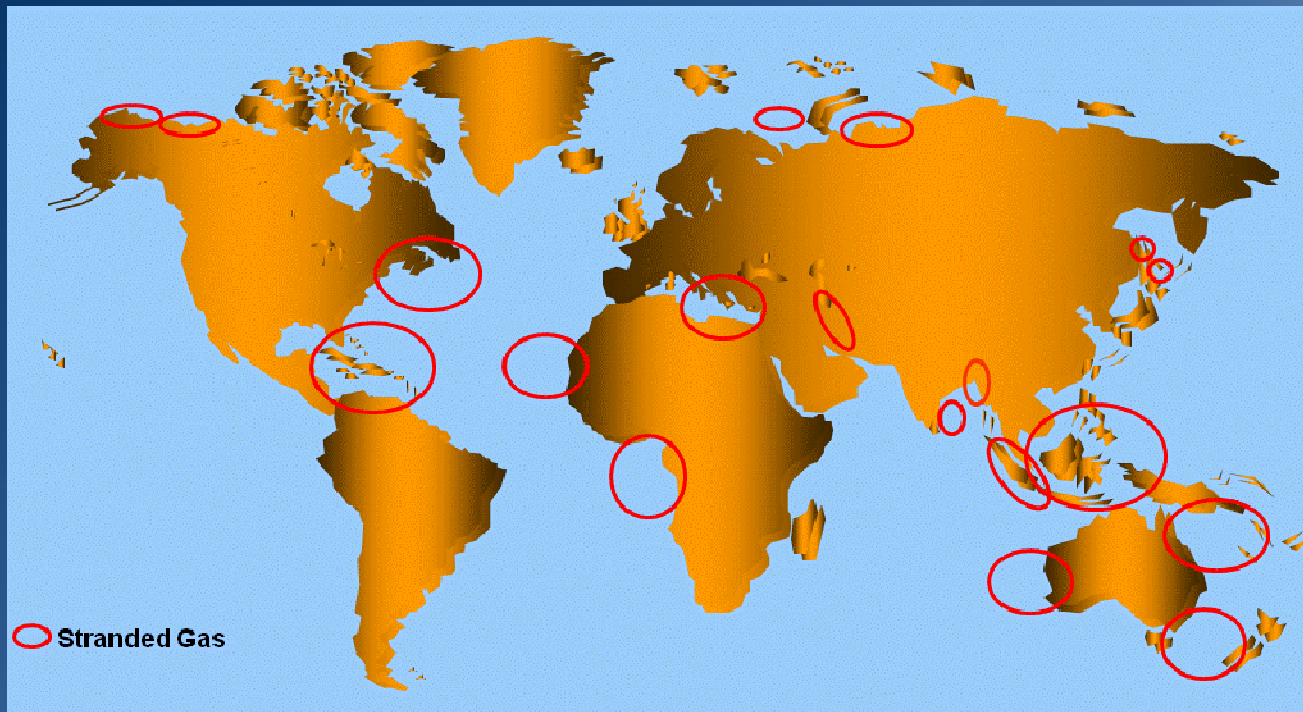






# World's Stranded Gas Reserves

- Proven reserves: more gas than oil in the world
- Proven conventional gas reserves: 5,500 TCF or 75 years of today's consumption
- Offshore locations with 2 to 5 TCF recoverable gas reserves: 150 – 300
- Half of proven gas reserves is stranded, of which half is offshore
- Most recent locations: East Africa, Offshore Mediterranean





# LNG Markets - Firm and Flexible

## Firm

- Markets which have to have the LNG supply and will pay the price needed to secure cargoes
- Asia, southern Europe (Turkey, Spain, southern France, Portugal), Latin America, Caribbean

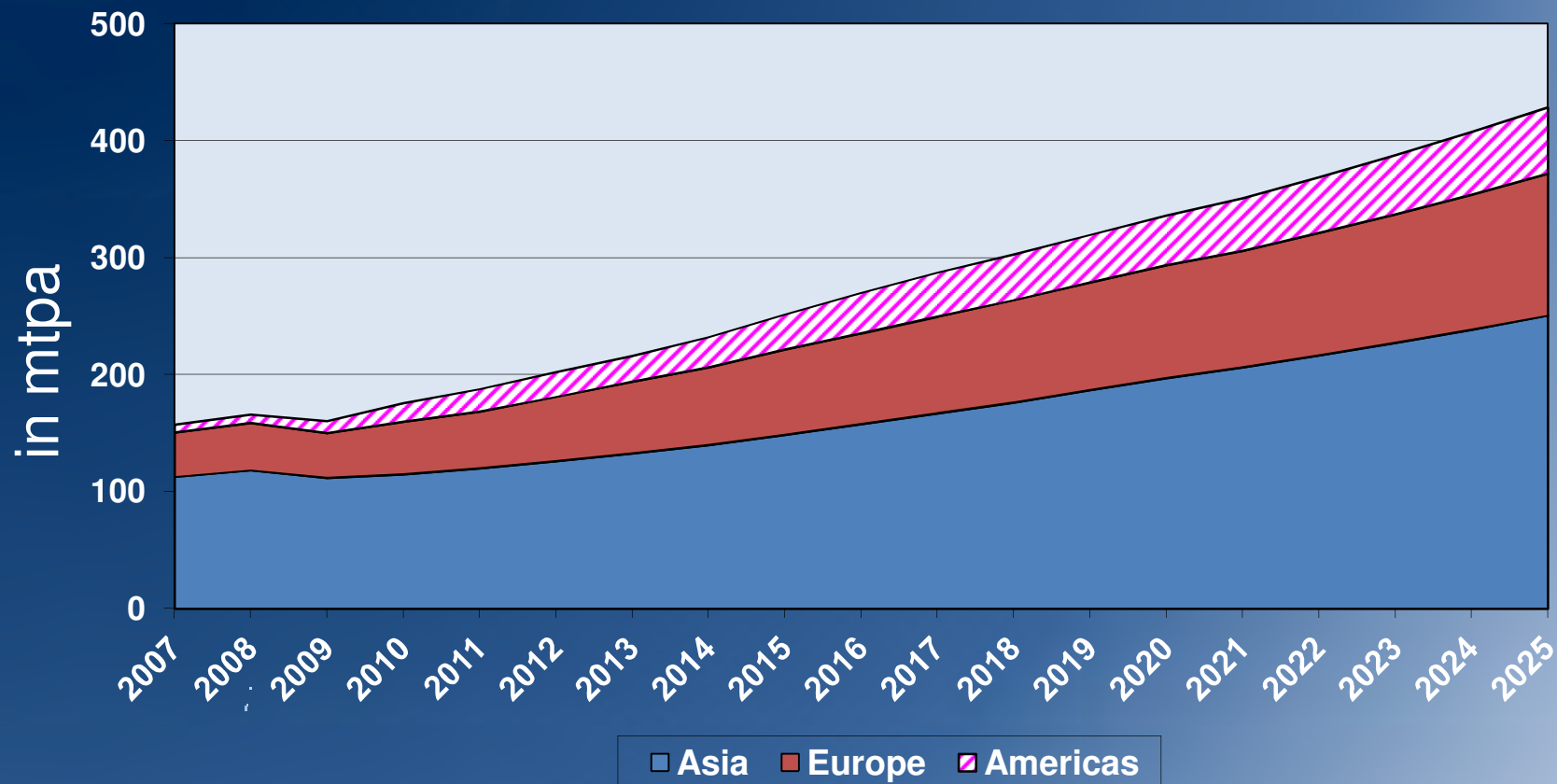
## Flexible

- Markets with alternative pipeline gas supplies where price will determine whether LNG is imported
- USA (Gulf of Mexico, West Coast), UK, Belgium, Netherlands





# Total LNG Demand in firm Markets



Source: Andy Flower





# LNG Imports by Country (MTPA)

1	Japan	70.6	Firm
2	S Korea	34.1	Firm
3	Spain	20.5	Firm
4	UK	14.2	
5	Taiwan	11.6	Firm
6	France	10.5	Firm
7	China	9.5	Firm
8	India	9.3	Firm
9	US	8.5	
10	Italy	6.7	
11	Turkey	5.9	Firm
12	Belgium	4.5	
13	Mexico	4.4	
14	Chile	2.3	
15	Portugal	2.2	
16	Kuwait	2.1	
17	Brazil	2.0	
18	Canada	1.5	
19	Argentina	1.3	
20	Greece	0.9	
21	Dominican Rep.	0.6	
22	Puerto Rico	0.6	
23	UAE	0.1	

**Total Imports 223.8**

Sources: Waterborne LNG Reports, US DOE, PFC Energy

## LNG imports in East Asia:

- 123 million tons
- 55% of total LNG demand
- 7.5% more than 2010
- Japan abolishing nuclear power in near future
- China increasing demand – approximately 30 MTPA in 5 years time





# LNG Spot Market Prices

## Global Price Picture



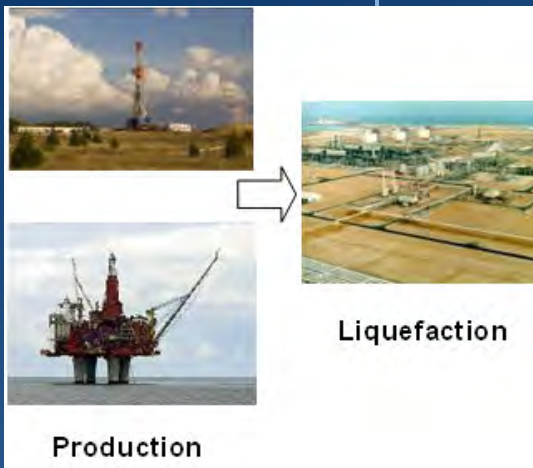
Source: Platts

- Many longer term contracts in Japan/Korea - price examples of 12 to 14 US\$
- Highly attractive market in East Asia
- With a value chain cost of 6 - 7 US\$/MMBTU, the East Asia market is very attractive
- USA spot market prices are low – large supply from shale gas



# LNG Offshore Concepts

## FLNG



## LNG Regas Vessel



## FSRU



- FLNG is the gas monetization solution for stranded gas





# Lessons from fast developing FSRU market

## Golar Petrobras Pecem FSRU



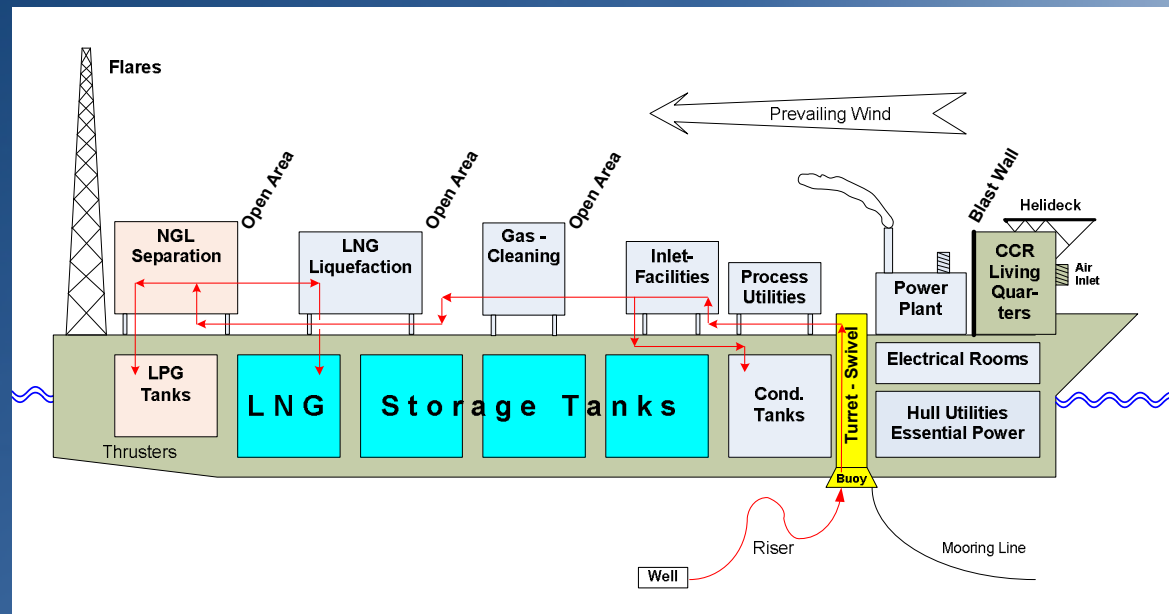
- FSRU market has boomed in the past 2 years
- Presently 11 FSRU units operating, 3 under development and 14 units proposed
- Key players are Excellerate, Golar and Hoegh
- Features include short lead time (record 12 months), low CAPEX, simple civil works.
- Typical Floating unit investment: US\$ 300 million



# What is a Floating LNG facility

## One integrated facility with

- Hull with accommodation and storage tanks
- Turret & mooring
- Topsides with process systems
- Power plant & utilities
- Transport and escape facilities





# Onshore LNG Example - Peru LNG



- Pampa Melchorita 170km South of Lima
- 4.45 MMT/yr LNG Export
- APCI Liquefaction Technology

- 2 x 130,000m<sup>3</sup> Single Containment Tanks
- 1300m Jetty + Breakwater
- Plant Utilities & Offsites







# Floating LNG benefits

- Solution for associated gas for remote and ultra deepwater fields
- Possibilities to monetize smaller reservoirs
- Solution for labor availability constraints
- Sovereign stability
- Smaller environmental footprint
- Remote from population
- No temporary infrastructure required
- Asset security and insurability
- More controlled construction
- Eliminate pipeline routing constraints
- Integrated facilities, no need for loading quays and separate tanks
- No harbour traffic
- Competitive in price



# Floating LNG challenges

## Technical Design Challenges

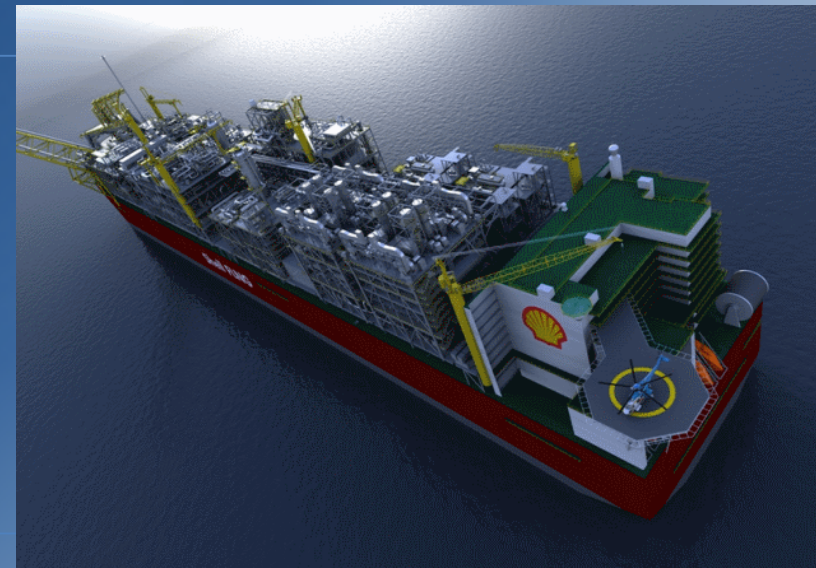
- Safety - limited footprint – survivability
- Survival condition/Environmental loads
- Dynamic behavior
- Maintenance / lifting & sea transport
- Combining FPSO marine & LNG practices
- Weight and dimensions

## Project challenges

- Business model
- Supply chain & Partnerships
- Risk mitigation
- Offshore logistics
- Product logistics

## First FLNG under construction for Shell

- |                |                         |
|----------------|-------------------------|
| ■ Length       | 474 meter               |
| ■ Width        | 74 meter                |
| ■ Draft        | 17 meter                |
| ■ Displacement | 600,000 ton             |
| ■ Production   | 5 MTPA LNG & LPG & Cond |
| ■ Turret       | 30 m Dia, 105 m high    |
| ■ Storage      |                         |
|                | ■ 220,000 m3 LNG        |
|                | ■ 125,000 m3 Condensate |
|                | ■ 90,000 m3 LPG         |





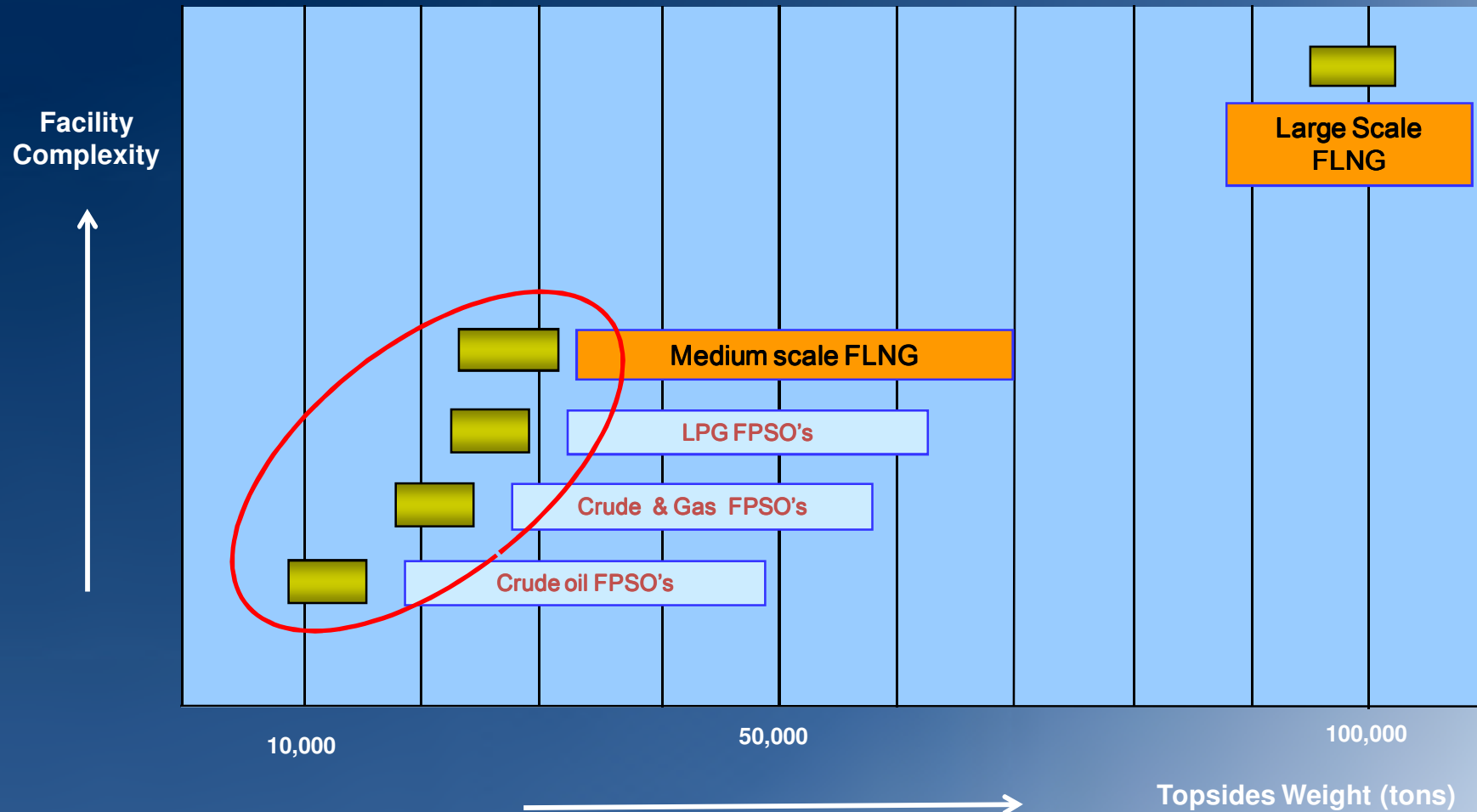
# FLNG project challenges





# FLNG facility – scaling up....

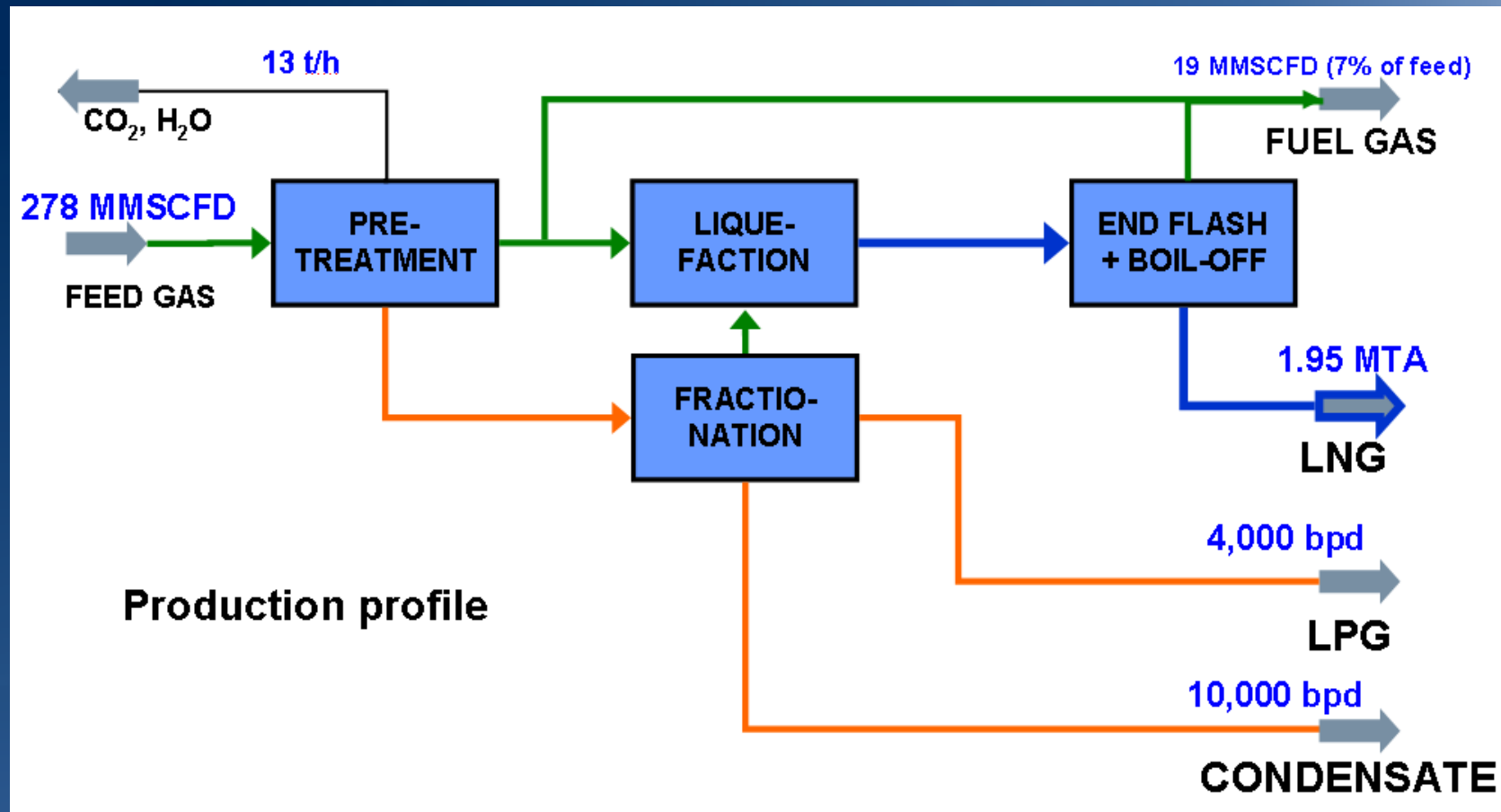
Oil FPSO versus a Floating LNG facility







# Product logistics

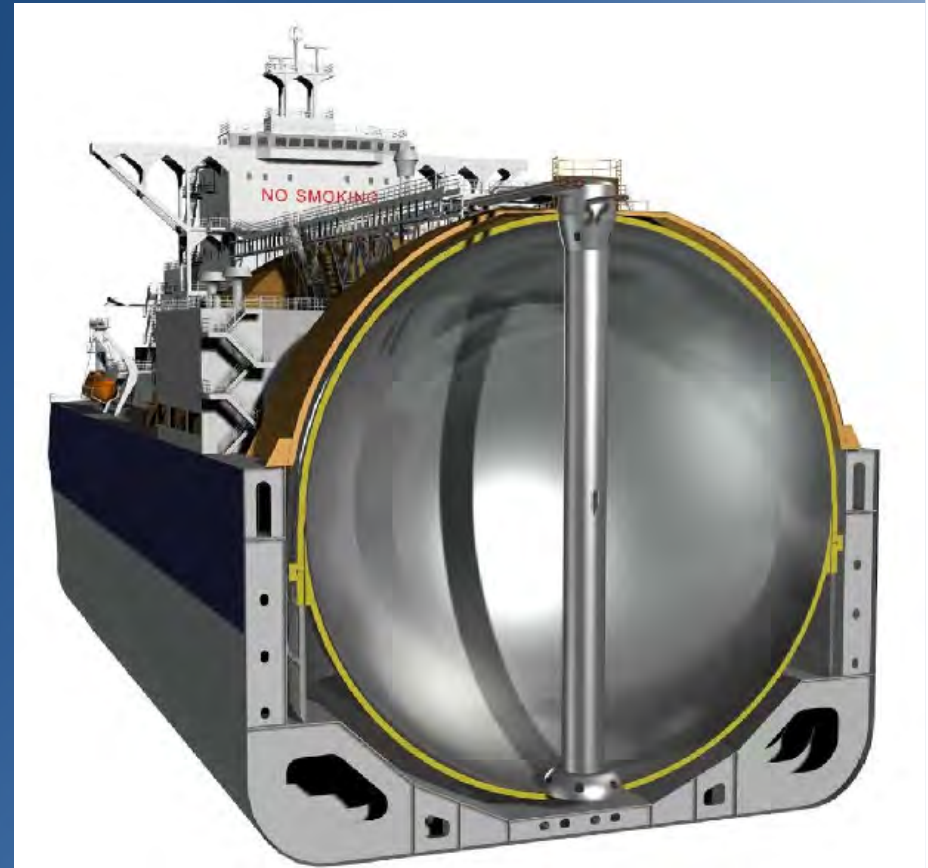




# Product logistics

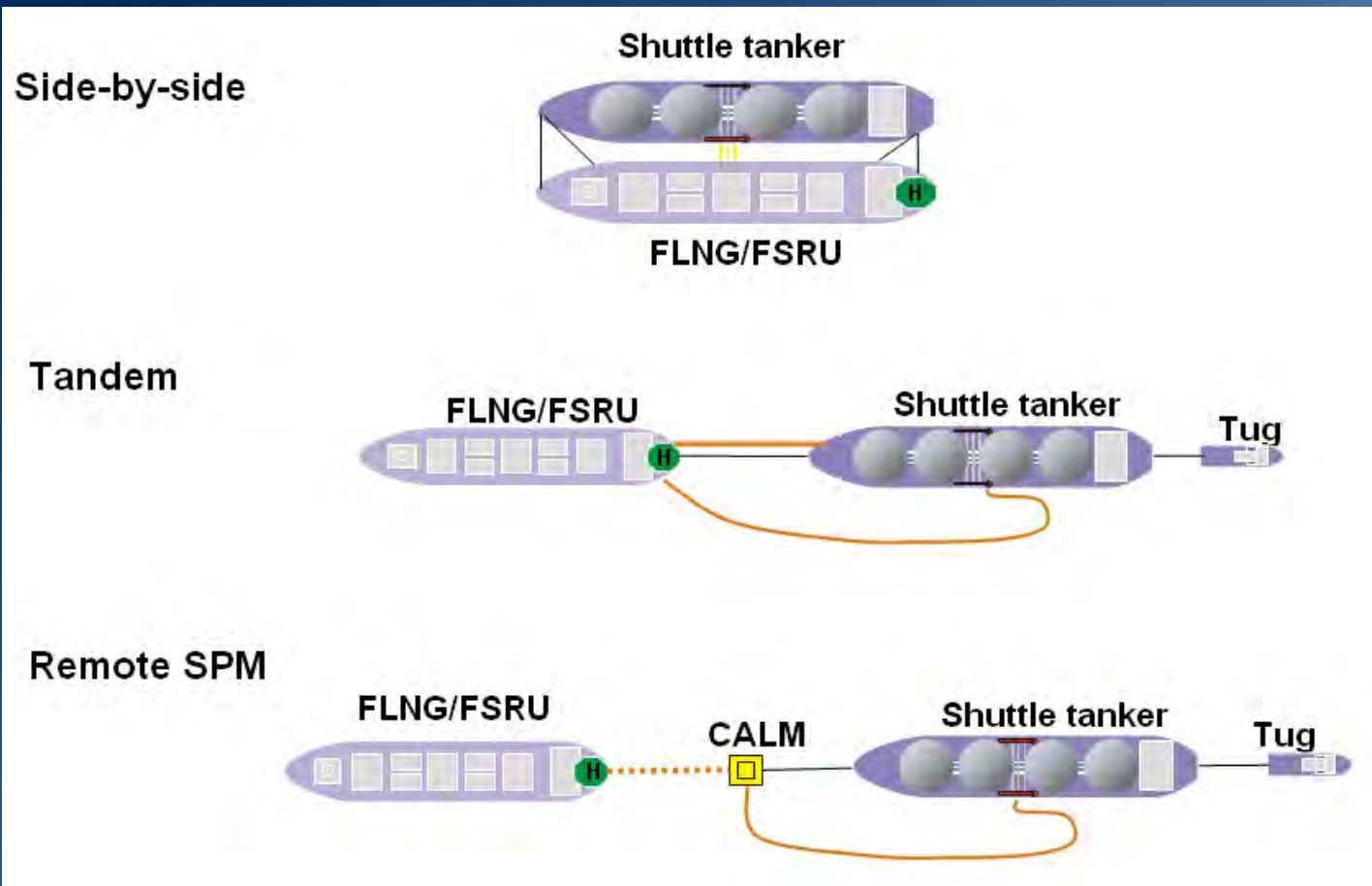
## Considerations for offshore environment

- FEED gas via riser system
- Concurrent off loading (LNG, LPG, NGL)
- Vessel suitability & availability
- Safety
- Point of Delivery
- Metering of Product
- New technology / Novel applications





# Product Logistics - Offloading Options







# Product Logistics - LNG Offloading Options

Side-by-side



Tandem



Loading Arms



Hoses





# Product Logistics

## Condensate and Oil transfer

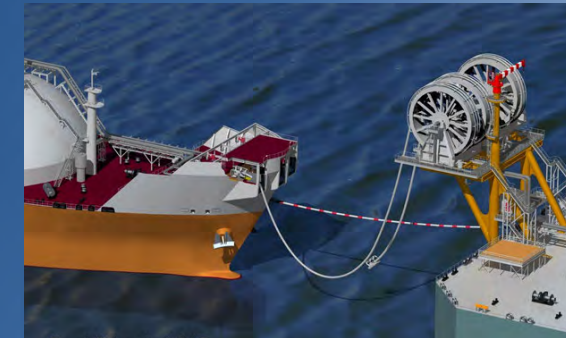
- Proven technology
- Side by side & Tandem systems
- CALM buoy systems
- Fully tested and Certified components

## LPG transfer

- Side by side = Proven technology
- Tandem systems possible
- CALM buoy systems possible
- Fully tested and Certified components

## LNG transfer

- Working systems
- Concrete proposals
- Fully tested and Certified components





# Current FLNG Initiatives – Public Domain

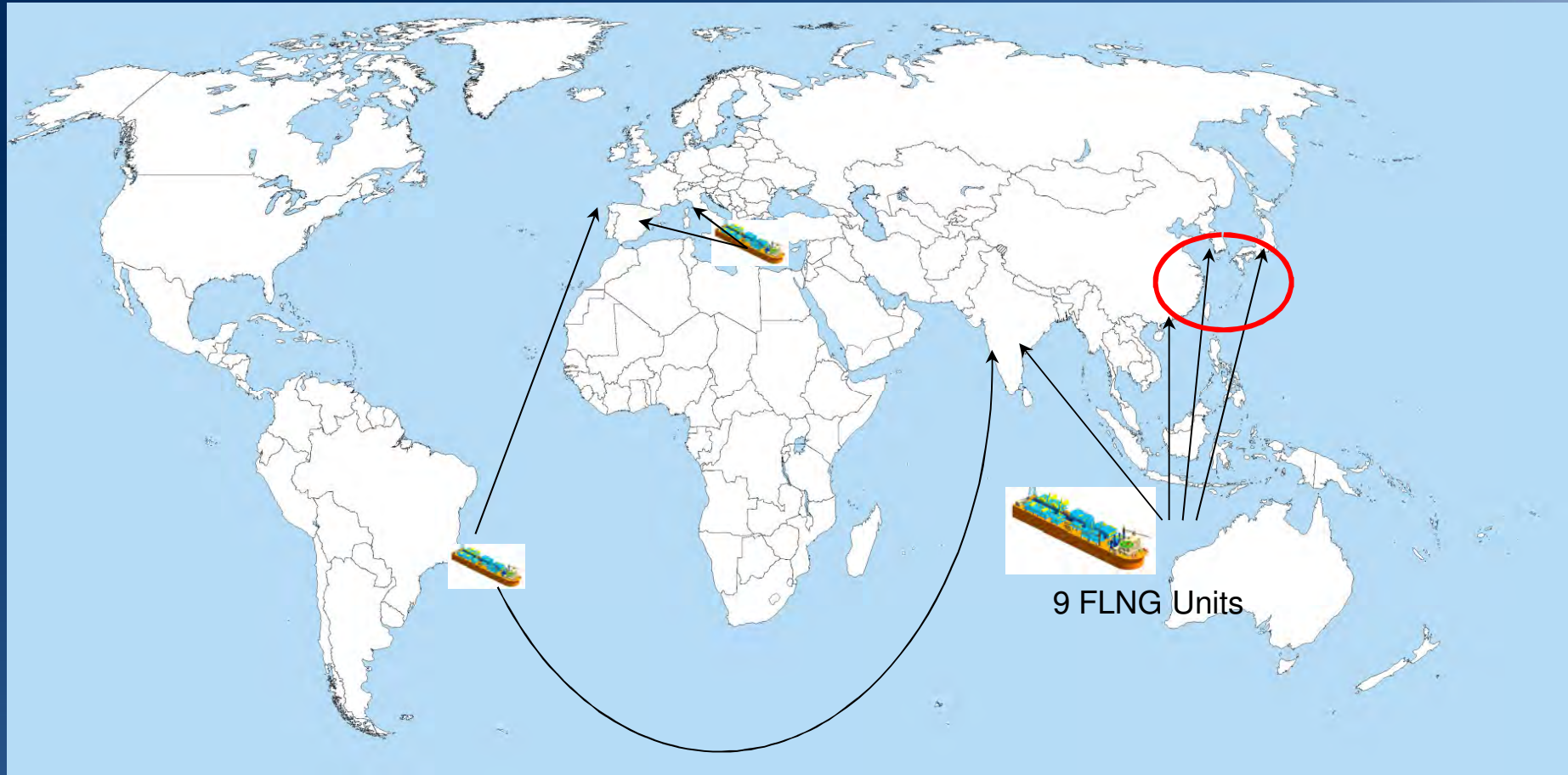
Operator	Name	Location	LNG Prod (MTPA)	Status
Shell	Prelude, Browse	Offshore Australia	3.5	EPC
Petronas	FLNG-1	Offshore Malaysia	1.2	EPC
Exmar	FLSRU	Offshore Colombia	0.5	EPC
Petronas	FLNG-2	Offshore Malaysia	1.5	FEED
Woodside / Shell	Sunrise	Timor Sea, WA	Min. 3	Concept
Petrobras	Santos	Offshore Brasil	2.5	EPC proposals
INPEX	Abadi	Offshore Indonesia	2.5	Concept
PTT	Cash Maple / Oz	Timor Sea, WA	2	Pre-FEED
GdFSUEZ	Bonaparte	Offshore Australia	2	Concept
Hoegh-DSME	Noble Energy, Tamar	Offshore Israel	3	Pre-FEED
DSME	Israel Land Development Energy	Offshore Israel, Myra	3	Pre-FEED Study
Flex/ Interoil	Elk/ Antelope	Onshore PNG	2	FEED
SK Gas	TBA	Offshore Australia	2.5	Technology Selection
Murphy Oil	Semai II field	Offshore Indonesia	TBA	Drilling 2012

All initiatives with gas owner involvement ...





# FLNG Initiatives versus markets



- FLNG units located relatively close to the market
- East Asia market at 3,000 – 3,500 miles distance



# FLNG Capex Prices....??

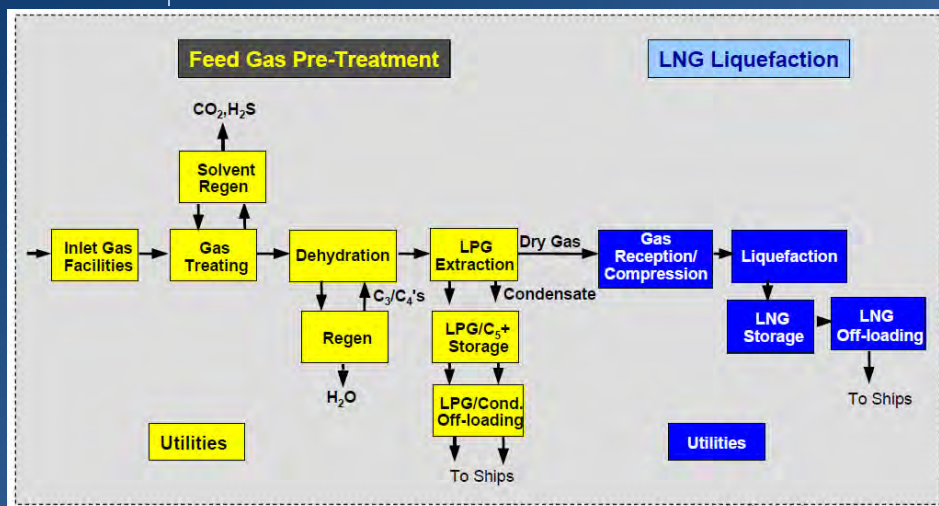
- Vary a lot and are pending on field of employment, feed gas composition and product specifications
- Mostly new built units on the drawing boards; initiatives emerging for conversion FLNGs
- Shell Prelude is producing 5.2 MTPA of product; Costs in the press: EPC contract 6 BUSD, 10 BUSD for overall project ....
- Petrobras Santos FLNG processes 12 – 14 MM3 gas and produces 2.5 MTPA LNG, “x” MTPA NGL’s. Costs in the press vary from respectively 3.3 to 3.8 and 4.8 BUSD

Source: Upstream



# Cost Example

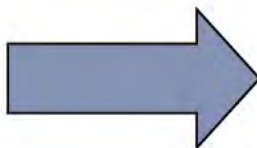
- 1.6 MTPA (1.6 TCF)
- Deepwater (floating)
- Open Ocean
- LNG Tanker Based
- LNG Stored in Hull
- < 1.5 mol% CO<sub>2</sub>





# Subsea Costs

- Water depth
- Gas flowrate
- Number of wells
- Number of risers
- Intervention



OPTION	PRODUCTION COST \$/MMBTU
Currently Re-injected	-1.0 ?
Currently Flared (Associated Gas)	Zero ?
Shallow Water Production	1.0 – 2.0
Deep Water Production	5.0 – 7.0

Source: Brian Songhurst





# Overall Costs

## ADDING VALUE AT EVERY STEP

\$/MMBTU



**Gas Production \$1.5/MMBTU**



**LNG Production \$ 2.8 /MMBTU  
(LPG Production)**



**LNG Shipping  
\$1/MMBTU**



**Storage/Regas  
\$1/MMBTU**



# Commercial Risk

- Known risk
- Unknown risk



*Expect the unexpected !*



# Commercial Risk

## Key success factors FLNG unit

- Predictability
- Reliability
- Acceptance of technologies
- Interface management
- Risk sharing





## Summary FLNG Future

- FLNGs have become real recently – Shell Prelude and Petronas FLNG-1 are trailblazer projects
- There are solid reasons to select FLNGs as an alternative for onshore LNG plants
- Most FLNG initiatives are located relatively close to the largest demand market in East Asia
- FLNG CAPEX costs seems to be competitive to onshore LNG plants
- There are limits to the production capacity of FLNG units – Prelude is currently the largest unit with a production of 5.2 MTPA
- FLNG is having a Future....!





Thank You For Your Attention  
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